



Ian Smith
Managing Director

- An experienced international senior manager.
- Worked in India, China, Korea, Brazil, Mexico and the USA.
- Hands on Leader in change management.
- Results orientated & profit-focused. Analytical & problem solving skills.
- Very good motivator and leader. Good sense of humour.
- Excellent man-manager and team builder.
- Implemented companywide change of working practises.
- Supplier cost reduction by focused workshops on improvements.
- Customer satisfaction due to reduction in rejects and improved delivery performance.
- Introduced systematic improvement programmes to ensure no margin erosion.
- Ran major Kaizen projects to promote improvement culture and ensure profitability was maintained.

Clients

TATA MOTORS Tata Motors Limited	LAND ROVER JAGUAR Jaguar Land Rover (UK)	James Walker James Walker & Company (UK)	ACMA Automotive Component Manufactures Association
LCI engineering Langthaler Consultancy (Austria)	fiserv. Fiserv (India)	EEFC Everything Expats	BREMSKERL Bremskerl (Germany)
LISTER PETER Lister-Petter (UK)	SPC SPC (UK)	EMERSON Emerson Eletric (India)	CRC CRC Engineering (Belgium)
LOTUS Lotus Tapes (India)	Aperian GLOBAL Aperian Global	BGRS Brookfield Global	prothorn Prothorn Industries (India)

SK Sourcing & Management Pvt. Ltd.



- ✓ Turnaround Strategy
- ✓ New Unit Setup
- ✓ Cross Border JV
- ✓ Financial & Secretarial Consultancy
- ✓ Manufacturing Excellence
- ✓ Problem Solving
- ✓ Management Audits



CA Dinesh Kasture
Director

- Fellow Member of ICAI (Institute of Chartered Accountants of India).
- Practicing Chartered Accountant since 2007.
- Partner in MBK & Co LLP (Previously known as Chobe & Mate Associates) till March 2015.
- Expert Knowledge of Indian Tax Laws.
- Hands on Experience in Tax & Transfer Pricing Compliances under Income Tax Act, 1961.
- Practicing in Service Tax Laws.
- Internal & System Audit experience of various companies.
- Investment Consultancy to corporate & HNI.
- Running & Monitoring Accounts Dept of various companies including MNCs.
- Experience of setting up Indian Subsidiaries for Foreign Companies.

Contact

Dinesh Kasture	+91 98 50 84 0688 dinesh@sksm.co.in
Ian Smith	+44 75 06 33 5007 ian@sksm.co.in
UK	22 Sussex Road, Wyton on the Hill, Huntingdon, Cambs, PE28 2EY UK
Registered Office	2 Shrinivas Villa, A wing, near CDSS, Patwardhan Baug, Erandwane, Pune - 411004, India Tel.: 020 25423649



S.K. Sourcing and Management Pvt. Ltd. is a management consultancy company based in Pune, India. The company was incorporated in the year 2010. The promoter-director Mr. Ian Smith and CA Dinesh Kasture have been providing quality services since inception. The company has a team of talented and motivated professional. The company is a excellent team of professionals in the arena of quality control, engineering, production, accounting, tax and legal as well as in sourcing. The company boasts a prestigious clientele in automotive sectors and other MNC's in India and abroad.

- The company's office is fully equipped with ultra-modern facilities and located in the heart of Pune.
- The hallmark of the organization is high integrity combined with dedication, sincerity and quality of service.
- We do not claim to be the biggest nor the best, but we strive to deliver with motivated efforts and in clarity of all processes.
- A unique combination of knowledge, experience, youth, dynamism & sincerity.
- A professional company who believes in Integrity Excellence & results.
- Always focused towards not only customer satisfaction but continuous value addition to services provided.
- We deliver our commitment.

This is what we believe & achieved with our Customers.

We want to enrich our Customers by Providing Value added & 100% Quality Service.



The Services

Management Consultancy Services

- Quality Control Audits
- Management Consultancy Services in the field of Production Management & Continuous Improvement
- Internal and Management Audits
- Trainings under KAIZEN & 5S
- Consultancy in the field of Problem Resolutions

Sourcing

- Products: Automotive Components, Engine Parts, Casting/Forgings, Packaging and many others.
- Suppliers – Selection, Development, Verification.

Company Law Matters

- Formation of Indian and Offshore Companies
- Advising on various matters under the Companies Act, 2013 including Foreign Direct Investment
- Assisting in formation of 100% Subsidiary or Setting up Joint Ventures in India

Business Process Outsourcing

- Book keeping and preparation of final accounts
- Payroll Processing
- Preparation of Management Accounts and Management Information System Reports
- Fixed Assets verification and completion of records
- Human Resource systems and selection of new staff positions

Accounting & Related Consultancy

- Design, implementation and review of accounting manuals including those of urban local bodies
- Advice on various accounting issues including those related to Indian GAAPs, International GAAPs and US GAAPs

Corporate / Finance / Tax / Legal

- Share valuations, Business Valuations
- Mergers and Acquisitions
- Corporate Restructuring
- Financial Reviews & arrangement of Corporate finance
- Tax Compliances & Tax Planning
- All types of legal assistance through expert legal consultants

Foreign Exchange Management Act, 1999 (FEMA)

- Advice on various foreign exchange matters under the act including in connection with that stemming from inbound investment into India and outbound investment outside India obtaining various approvals under the said act from the Reserve Bank of India (RBI) and providing assistance in complying with requirement prescribed by the RBI.

Strengths

- Experience of over last 30 years
- Expertise in the field
- Technologically Advanced
- Excellent Team of Professionals
- Result oriented
- We work with collective effort and co-operation with all Management
- In depth strength for technology up-gradation
- Extensive Network across India